

**Expression of  
Interest  
(EOI)**

**For**

**Engaging Radio Broadband  
Service**

**Partner ( RBSP ) to**

**BSNL Jharkhand Telecom Circle.**

**February, 2020**

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**1. TEXT OF ADVERTISEMENT**

**BSNL JHARKHAND TELECOM CIRCLE  
Circle Office Ranchi-835217**

**INVITATION FOR EXPRESSION OF INTEREST**

BSNL Circle Ranchi invites sealed Expression of Interest (EOI) from eligible firm for registration as Radio Broadband partner

The EOI Document containing the details of eligibility criteria, submission requirement & scope of work can be downloaded from the website [www.jharkhand.bsnl.co.in](http://www.jharkhand.bsnl.co.in)

Further details, if any, may be obtained from "Room No-A-304 Second Floor, ARTTC Building Near-Jumar River, H.B Road-Ranchi-835217."

Sealed envelope marked to the captioned address, containing EOI may be submitted mentioning "EOI for Registration of Radio Broadband Service Partner ( RBSP)

"Room No-A-304 Second Floor, ARTTC Building Near-Jumar River, H.B Road-Ranchi-835217".



JITENDRA PURTY  
AGM(NWP-CFA)  
BSNL Circle Office Ranchi(Jharkhand)

Note: BSNL / its designates reserves the right to cancel this request for EOI and/or invite afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reason. Information provided at this stage is indicative and BSNL reserves the right to amend/add further details in the EOI.

## 2. LETTER OF INVITATION

**BSNL JHARKHAND TELECOM CIRCLE**  
**Circle Office Ranchi-835217**

**No.31-80/JKD/Bharat Air Fiber/RBSP/19-20/1**

**Dated: 29.02.2020**

Dear Sir/Madam,

BSNL Jharkhand Telecom Circle invites sealed Expression of Interest (EOI) from eligible firm for registration as Radio Broadband Service partner.

The EOI Document containing the details of eligibility criteria, submission requirement & scope of work is enclosed.

The EOI Document is available on [www.jharkhand.bsnl.co.in](http://www.jharkhand.bsnl.co.in)

You may submit your responses in sealed envelopes in prescribed format to the undersigned

“Room No-A-304 Second Floor, ARTTC Building Near-Jumar River, H.B Road-Ranchi-835217”

Queries if any may be referred in writing to AGM(NWP-CFA) , at the above mentioned address

| S. No. | Critical Dates               | Date       |
|--------|------------------------------|------------|
| 1.     | Publishing Date              | 29.02.2020 |
| 2.     | Document Download Start Date | 29.02.2020 |
| 3.     | EOI Submission Start Date    | 29.02.2020 |
| 5.     | EOI Submission End Date      | Open ended |
| 6.     | EOI Opening Date             | Open ended |

Your Faithfully



Jitendra Purty  
AGM(NWP-CFA)  
BSNL Circle Office  
Jharkhand-835217

Encl.: EOI Document.

**3. Eligibility of the Radio Broadband Service Partners:**

- i. Any registered/partnership/proprietorship firm/Society including existing Telecom Infra provider, having minimum turnover of Rs 10 lakhs per year during the last three consecutive years shall be eligible.
- ii. One time Registration charges of Rs 5000/- shall be taken at the time of registration.

## **Agreement Format**

THIS Agreement entered into on this -----day of -----  
by and between:

BHARAT SANCHAR NIGAM LIMITED (hereinafter referred to as "BSNL"), a company incorporated under the Companies Act 1956, having its Registered Office and Corporate Office at Bharat Sanchar Bhawan, HC Mathur Lane, Janpath , New Delhi-110 001, represented by Shri\_\_\_\_\_General Manager Telecom District,\_\_\_\_\_Telecom Circle / Metro District, PIN \_\_\_\_\_

AND

M/s .....hereinafter referred to as RBSP ( Radio Broadband Service Partner) a company incorporated under the Companies Act 1956, or Proprietary firm/ Partnership firm/Society having its Registered Office at -----  
-----  
-----, represented by .....

AND

Whereas BSNL is in the business of providing Basic Telephony Services, Cellular Mobile Telephony Services (CMTS), Internet & Broadband Services and National Long Distance Services (NLDS) etc. in its licensed areas of operation in the geographical territory of India (except Mumbai & New Delhi).

AND

Whereas BSNL Jharkhand Circle Office has approached "M/s ....." Offering to Broadband /Voice services over RF Unlicensed band under the BSNL brand name through EOI.

#### **4. Scope of the Work:**

- 4.1 To provide Broadband/voice service on last mile access over Radio frequency technology on the unlicensed band wherein RF base station and associated equipments shall be deployed & managed by partner with CAPEX & OPEX on their part on non-exclusive basis.
- 4.2 Partner shall design, build and operate the system to provide High Speed Broadband/voice Services through RF technology at its own cost. The offered RF technology & all equipments shall be as per international standards.
- 4.3 All broadband/voice services over RF unlicensed band shall be sold under the brand name of BSNL.
- 4.4 The areas to be allotted to RBSP shall be clearly defined. The decision of BSNL shall be binding and final in this respect.

#### **5. Responsibility of Radio Broadband Service Partners**

- i. RBSP (Radio Broadband Service Partners) shall be responsible for Supply, Deploy, Own and Operate all the hardware with CAPEX and OPEX on its part including but not limited to
  - a) RF Base Station along with Omni directional/unidirectional antenna (point to Multipoint), UPS, Power supply, Signal booster, pole /mast, racks, Space, cabling, layer 2 switch, Management Software for checking health of various network element etc.
  - b) Equipment at Customer Premises (RF antenna and Wifi Router etc)
- ii. RBSP shall Build/extend the RF coverage at access location/ premises.
- iii. RBSP shall be given space and power for installation of Radio equipment/antenna in BSNL buildings, roof tops & towers. The space & power as required shall be provided free of cost by BSNL subjected to technical feasibility and availability. However for AC operated equipment, UPS if deem fit will be responsibility of partner.
- iv. The RBSP shall setup his office/contact center within three months of registration.
- v. In case RBSP want to deploy RF base station/central equipments at premises other than owned by BSNL, the same shall also be permitted subject to the technical feasibility.
- vi. In case the RF base station is installed outside BSNL locations, ROW (Right of Way) permissions and related charges, rental of space, Power/Power Back up etc if any for equipment shall be paid by RBSP Partner. RBSP shall be responsible for extending connectivity from nearest BSNL POP to their premises along with arrangement of necessary end equipments and bear expenditure for the same. BSNL shall provide internet/MPLS bandwidth free of cost to RBSP.
- vii. Customer Premises equipment such as RF receiver, RF Modem & other equipments including UPS, Power supply, Signal booster, pole /mast , racks , Space, cabling etc shall be responsibility of RBSP Partner.
- viii. Promotion and Marketing of services. – RBSP Partner shall pro-actively market the Broadband service educating the customer on the usage / benefits of the service & BSNL tariff plans etc in consultation with BSNL.
- ix. The RBSP Partner shall carry-out formalities for Customer acquisition, assisting customers in filling up of CAF (customer acquisition form), and subscription of BSNL services by residents in a pro-active manner using FMS. The RBSP shall carryout required co-ordination with BSNL commercial / booking offices for completion of

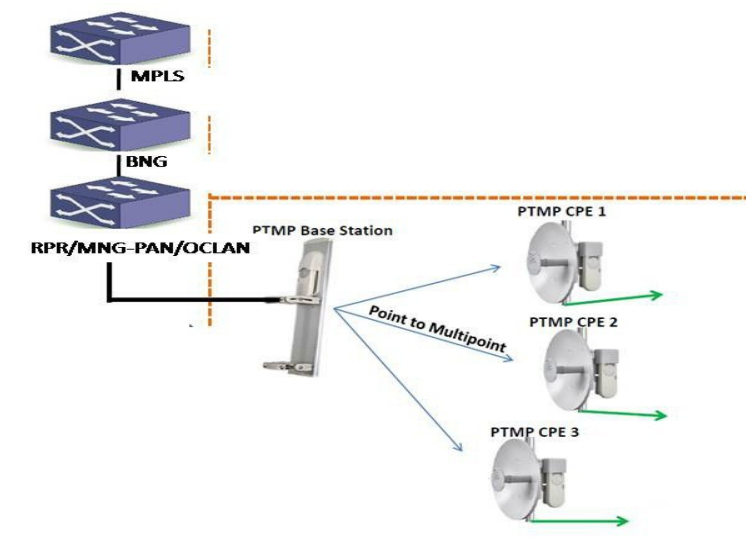
commercial formalities.

- x. The compatible customer premises equipment shall be supplied by the RBSP Partner to the customer directly. The cost of the CPE and Post sale obligation in respect of CPE shall rest with Partner.
- xi. However, for CPEs billed through BSNL to Govt institutions and central/state government PSU, BSNL shall retain 10% as collection margin on the realized amount. BSNL shall pass-on remaining 90% amount to the partner against monthly invoices raised by bidder, after deduction of statutory levies/ license fee etc. as applicable.
- xii. The RBSP Partner shall comply with all applicable laws, byelaws, rules, regulations, orders, directions, and notifications etc as per Law of the land and of Government / court / tribunals as may be required from time to time and cooperate with BSNL in meeting the requirement of the Govt.
- xiii. Compliance to all mandatory government of India regulations and security guidelines and providing information to Law Enforcement Agency (LEA) etc will be responsibility of RBSP for details required by BSNL for ultimate compliance.

**6. Responsibility of BSNL:**

- i. BSNL shall provide central Billing & Authentication Platform {AAA server, Subscriber profile repository (LDAP or RDBMS, Policy Manager (SSSC) & Charging Gateway}. Each Subscriber would be authenticated by AAA server of BSNL.
- ii. RF base equipment (Managed LAN Switch /Server etc) of RBSP Partner shall be integrated with the SSSC of BSNL. BSNL shall facilitate the process.
- iii. RBSP shall be given space and power for installation of Radio equipment/antenna in BSNL buildings, roof tops & towers. The space & power as required shall be provided free of cost by BSNL subject to technical feasibility and availability.
- iv. Each Subscriber would be created in the BSNL Centralized Billing and Authentication System and Subscriber details would be available at the central AAA server, SSSC where RBSP base station equipment has been integrated.
- v. BSNL shall provide central Billing & Authentication Platform. Subscriber will be owned by BSNL. BSNL shall Maintain CAF of the customers
- vi. BSNL shall provide the Call Centre Support.
- vii. To maintain the customer records as required by Licensor, Regulator and Law enforcing agencies.
- viii. To operate & maintain telecom equipments/network owned by BSNL.
- ix. Post sale obligation in respect of any device (Wi-Fi Router, Home Gateway, USB Wi-Fi adapter etc.) sold to customer directly by either party (i.e. BSNL or Bidder) shall rest with either party (who sold the device to the partner).

7. Typical Radio Modem Implementation shall be as per below architecture diagram -



## 8. Payment terms

- i. One time installation charges as per tariff plan, shall be kept by BSNL.
- ii. BSNL shall not pay any amount, out of security deposit collected by BSNL from Bharat Air Fiber customers.
- iii. The Payment to the partner shall be made online through Prepaid Wallet similar to FTTH wallet. Bill shall be collected using this wallet given by BSNL. Due amount payment settlement shall be done on monthly basis based on the bill collections done by partner and payments made by customer in BSNL customer Service Center.
- iv. RBSP need to mandatorily use Wallet for collection of bills issued by BSNL from customers. RBSP need to use Franchisee Management system for use of Bharat Fibre FTTH wallet.
- v. RBSP shall receive up to 90% revenue share in the wallet in the form of "On The Fly" (OTF) commission after deduction of 5% TDS margin after payment of bill by the customer. RBSP to submit invoice for 100% amount including GST. The 10% withheld amount shall be settled after confirmation of satisfactory SLA by SSA. The amount settled through the invoice shall be credited into the wallet after adjusting OTF already given SLA & penalties.
- vi. BSNL shall impart necessary training to the Partners for integration with the Network and on marketing strategies and use of Franchisee Management System/ pre pre Paid Wallet system etc.
- vii. Rebates and compensation given by courts/TRAI/ any regulatory body to the customers, due to service deficiency, if any, shall be deducted from the due payment to the channel partner.
- viii. Any discrepancy found in the payment settlement shall be mutually discussed and resolved. Balance of payments arising due to any reason shall be adjusted in future. In case of bill cancellation (due to wrong billing etc.) later, any excess payment made paid to RBSP shall be adjusted accordingly on quarterly basis.



ix. Following SLA's for failure/disruption of the services are to be met by the partner.

| <b>Name of Parameter</b>  | <b>Benchmarks</b>  | <b>Averaged over a Period</b> | <b>Penalty in case of non-adherence of benchmark</b> |
|---------------------------|--|-------------------------------|--|
| RF base station down time | Less than 8 hour on a cumulative basis in a calendar month | Per month                     | Rs. 100/- per hour per AP                            |

x. The above penalties shall be applicable if the failure/ disruption is due to the fault on part of the RBSP. RBSP shall not be penalized if the failure is due to fault on account of BSNL part.

xi. In case of not meeting the SLA, penalty shall be applied and upper limit of penalty should be **10%** of BWSP's monthly payment

### 9. Amount permissible to be BWSP partner:

- RBSP shall be paid fixed amount for providing service under various plans as below:

| Tariff plan With FMC<br>( Excluding GST)<br><br>(Rs) | Per connection fixed amount to channel partner (Rs) | Per connection share to BSNL<br>(Rs) |                    | Rural incentive* to channel partner<br><br>(Rs) |
|--|---|--------------------------------------|--------------------|---|
|  |   | Min (Rs)                             | Max (Rs)           |   |
| Rs.450/- to <Rs.500/-                                | <b>125</b>  | 325<br>450-125                       | 374<br>(=499-125)  | 50  |
| Rs 500/- to <Rs 600/-                                | <b>153</b>  | 347<br>(=500-153)                    | 446<br>(=599-153)  | 30  |
| Rs 600/- to Rs <700/-                                | <b>184</b>  | 416<br>(=600-184)                    | 515<br>(=699-184)  | 20  |
| Rs 700/- to Rs <800/-                                | <b>218</b>  | 482<br>(=700-218)                    | 581<br>(=799-218)  | 0   |
| Rs 800/- to Rs <900/-                                | <b>255</b>  | 545<br>(=800-255)                    | 644<br>(=899-255)  | 0   |
| Rs 900/- to Rs <1000/-                               | <b>295</b>  | 605<br>(=900-295)                    | 704<br>(=999-295)  | 0   |
| Rs 1000/- to Rs<1100/-                               | <b>338</b>  | 662<br>(=1000-338)                   | 761<br>(=1099-338) | 0   |
| R 1100/- and above                                   | <b>384</b>  | 716<br>(=1100-384)                   | Depends upon plan  | 0   |

- Rural incentive to channel partner shall be applicable for customers in rural area till number of customer connections are less than 50 from one base station of rural area.
- The fixed amount per connection shall be payable on the realized revenue (Including Fixed Monthly charges and usage)

**10. Duration of the contract period**

- i. Duration of contract shall be 3 years from the date of award of work. After 1 year, the contract can be extended for 2 years on satisfactory service to customer.
- ii. Renewal or extension of the agreement after 3 years period will be based on the performance of the RBSP and mutually negotiated terms & conditions for another 3 years (including commercial).
- iii. There shall be a lock in period of minimum 3 years for the bidder in order to ensure maintenance unless BSNL terminates the contract, the bidder is bound to provide services for 3 years. The exit during lock in period shall carry penalty in terms of surrender of all the equipment to the BSNL at no cost.

**11. Delivery of service –**

- i. The RBSP shall launch the services & get functionally tested first RF location for functional acceptance by BSNL and declare “Launch of Services” within 3 months from the date of agreement with the RBSP.
- ii. The RBSP equipment shall be declared commissioned after Acceptance Testing by BSNL.

**12. Termination – the agreement shall be terminated by giving a one months notice to the RBSP in case of**

- i. Failure to Commission the equipment and /or execution of the work at all by the RBSP within 3 months from signing of agreement.
- ii. Failure to perform any other obligation(s) under the Contract; and
- iii. Equipment does not perform satisfactory in the field in accordance with the specifications.
- iv. Failure to meet the SLAs parameters continuously for 3 months.

- 13.** The agreement may also be terminated by mutual, written consent of the both parties by giving 3 months notice. On termination of agreement the customers shall continue to

use the Telecom Services of BSNL, through commissioned equipment under the contract.

14. Leased line/MPLS VPN shall not be provided under this agreement. Instructions in this regard shall be issued separately.

15. Other terms and conditions of agreement shall be same as for FTTH Partners circulated by BSNL CO Vide letter no 64-253/2017/NWP-BB/FTTH dated 24.09.2018 Detailed technical guidelines for the integration of the equipment shall be released by BBNNW Circle.

**16. General Conditions:**

- This agreement is applicable for all kinds of telecom services (wireless broadband/ Voice etc) being offered presently and in future also.
- This agreement is a confidential document RBSP shall not divulge any part of the agreement either through oral or written communication or through any other mode to any third party.
- This agreement shall not be amended or modified or altered or changed in any way except in writing and duly executed by the authorized representatives of each party.
- **Severability:** TRAI / DoT declare any part of this agreement unenforceable through direction / order / regulation or if terms of license of BSNL are changed through any amendment or order of the Government, the parties will cooperate and take all appropriate steps to amend, modify or alter this agreement.
- This agreement shall be binding upon all respective successors of the parties.

**17. Compliance of Laws:**

BSNL and RBSP shall perform their duties in strict compliance with all applicable laws in India along with rules and regulations of the duly constituted Govt. authorities in India and shall obtain all licenses, restrictions or other approval, if any, required by laws in India in connection with the services to be rendered hereunder.

Further, service provided to the customers shall be subject to Indian Telegraph Act 1885, TRAI directions and tariff circulars issued by BSNL Corporate Office.

**18. Indemnification:**

RBSP agrees to protect, defend, indemnify and hold harmless BSNL and its employees, officers, directors, agents or representatives from and against any and all liabilities, damages, fines, penalties and costs (including legal costs and disbursements) arising from or relating to:

(a) Any breach of any statute, regulation, direction, orders or standards from any governmental body, agency, telecommunications operator or regulator applicable to such party; "or"

(b) Any breach of the terms and conditions in this agreement RBSP

**19. Relationship:**

Each party understands that it is an independently owned business entity and this

agreement does not make it, its employees, associates or agents as employees, agents or legal representatives of the other party for any purpose whatsoever. Neither party has express or implied right or authority to assume or to undertake any obligation in respect of or on behalf of or in the name of the other party or to bind the other party in any manner. In case, any party, its employees, associates or agents hold out as employees, agents, or legal representatives of the other party, the former party shall forthwith upon demand make good any / all loss, cost, damage including consequential loss, suffered by the other party on this account.

## **20. ARBITRATION**

a. In the event of any question, dispute or difference arising under this agreement or in connection there-with (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the CMD, BSNL or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the CMD, BSNL or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the CMD or the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the CMD or the said officer.

The agreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act 1996 and subsequent Amendments/modifications. There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the CMD, BSNL or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.

b. The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.

c. The venue of the arbitration proceeding shall be the office of the CMD, BSNL, New Delhi or such other places as the arbitrator may decide.

IN WITNESS WHEREOF the Parties here so have caused this agreement to be duly executed on the date above written.

For BSNL \_\_\_\_\_

Witness -----

For RBSP .....

Witness ----

## 21. Registration Charge/EOI Processing Fees

A non-refundable registration charge/ processing fee for Rs. 5,000/- (Five Thousand Rupees only) through on line through on line payment to be paid.

|              |  |
|--------------|--|
| Name of Bank | Union bank of India  |
| Account NO   | <b>300801010521171</b>   |
| IFSC code    | UBIN0530085  |
| in name of   | Account officer (B&A) O/o CGMT Jharkhand                       |
| E mail to :  | <a href="mailto:bsnljtc.ba@gmail.com">bsnljtc.ba@gmail.com</a> |

Bank transaction acknowledgement will be emailed to [agmnwpcfajkd@gmail.com](mailto:agmnwpcfajkd@gmail.com)/ [dgmnwocfajkh@gmail.com](mailto:dgmnwocfajkh@gmail.com)/ by the bidders before tender submission and had copy of same also to enclosed along with EOI response. EOI received without or with inadequate EOI processing fees shall be liable to get rejected.

## 22. Venue for submission of EOI

EOI, in its complete form in all respects as specified in the EOI, must be submitted to AGM(NWP-CFA) of Room No-A-304 Second Floor, ARTTC Building Near-Jumar River, H.B Road-Ranchi-835217 O/O CGMT BSNL Jharkhand at the address specified herein earlier

### **23. Instructions for applicant**

- The Expression of Interest is to be submitted in the manner prescribed below:-All information as detailed below is to be submitted in two hard copies in separately sealed envelopes
  - Applicant's Expression of Interest as per Format-1.
  - Organizational Contact Details as per Format-2.
  - Experience in related/other filed as per Format-3.
  - SSA for EOI submitted Format-4.
  - Financial strength of the organization as per Format-5.
  - Additional information as per Format-6.
  - Declaration as per Format-7.
  -

EOI Documents have been hosted on the website [www.jharkhand.bsnl.co.in](http://www.jharkhand.bsnl.co.in) and may be downloaded from the website.

The applicant are expected to examine all instructions, forms, terms and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI documents in every respect will be at the Applicant's risk and may result in rejection of the proposal.

Application in sealed cover super scribed, as "EOI for Engagement of Radio Broadband Service Partners (RBSP) for providing Broadband/voice services on revenue share basis on unlicensed Radio Interface.

### **24. Condition under which EOI is issued:**

The EOI is not an offer and is issued with no commitment. BSNL reserves the right to withdraw EOI and or vary any part thereof at any stage. BSNL further reserves the right to disqualify any bidder, should it be so necessary at any stage.

## 25. Registration & Allotment of Area of operation

The shortlisted applicant will be registered as Radio broadband service provider of BSNL . Letter of Intent will be subsequently issued to registered Radio broadband service provider only. Further the agreement with selected applicant will be done at circle level for applicant who has been selected for more than one SSA falling in inter Zone /GMTD Area. The agreement with selected applicant will be done at Zonal Head office for applicant who has been selected for more than one SSA falling same zone. The agreement with selected applicant will be done at SSA Head office for applicant who has been selected for particular SSA only . In case of bidder is selected for Ranchi & Daltongunj SSA then the agreement will be done at GMTD office Ranchi. Area of operation within SSA will be decided in mutual consultation of registered RBSP and concerned SSA. The decision of concerned SSA Head in this regard will be final. The organization chart of BSNL Jharkhand Circle is as under.

|                 |                     |
|-----------------|---------------------|
| Circle Office   | Jharkhand           |
| Zone/GMTD       | SSA                 |
| GMTD Ranchi     | Ranchi & Daltongunj |
| GMTD Jamshedpur | Jamshedpur          |
| PGMTD Dhanbad   | Dhanbad & Dumka     |
| GMTD Hazaribagh | Hazaribagh          |

**26. FORMATS FOR SUBMISSION:**

**FORMAT – 1**

**APPLICANT'S EXPRESSION OF INTEREST**

To,  
AGM(NWP-CFA)  
Room No-A-304  
Second Floor, ARTTC Building  
Near-Jumar River, H.B Road-Ranchi-835217

Sub: Submission of Expression Interest for Radio Broadband Service Partners (RBSP) for providing Broadband/voice services on revenue share basis on unlicensed Radio Interface.

Dear,

In response to the Invitation for Expressions of Interest (EOI) published on for the above purpose, we would like to express interest to carry out the above proposed task. As instructed, we attach 2 sets of the following documents in separately sealed envelopes.

1. Experience in related/other fields (Format-3)
2. SSA for EOI submitted (Format-4)
3. Financial strength of the organization (Format-5)
4. Additional information (Format-6)
5. Declaration (Format-7)
6. Security Undertaking(Format-8)

Sincerely Yours,  
Signature of the applicant  
[Full name of applicant]  
Stamp.....

Date:

Encl.: As above.

**Note: This is to be furnished on the letter head of the organization.**



**FORMAT – 2**

| <b>S. No</b> | <b>Organizational Contact Details</b>   |  |
|--------------|---|--|
| 1.           | Name of Organization  |  |
| 2.           | Main areas of business  |  |
| 3.           | Type of Organization Registered/<br>partnership/Proprietorship/society registered under<br>the Indian Companies Act,<br><br>1956/ the partnership Act, 1932 |  |
| 4.           | Whether the firm has been blacklisted by any Central<br><br>Govt. / State Govt./PSU/ Govt. Bodies /<br>Autonomous? If yes, details thereof.                 |  |
| 5.           | Address of registered office with telephone no. & fax   |  |
| 6.           | Contact Person with telephone no. & e-mail ID   |  |
| 7.           | PAN Number  |  |
| 8.           | GST Number  |  |

Enclose:-

1. Copy of Certificate of Incorporation.
2. Copy of Article of Association in respect of  
3 above.
3. Undertaking in respect of 4 above.
4. Copy of Pan Card
5. Copy of GST Certificate

Sincerely Yours,  
Signature of the applicant  
[Full name of applicant]  
Stamp.....  
Date:-

**FORMAT – 3**

| <b>Experience in Related/other Fields</b> |  |                           |              |                          |
|---|--|---------------------------|--------------|--------------------------|
| Overview of the past experience           |  |                           |              |                          |
| <b>S.<br/>No</b>                          | <b>Items</b>   | <b>Number of<br/>Work</b> | <b>Value</b> | <b>Issuing Authority</b> |
| <b>1</b>                                  | Experience   |                           |              |                          |
|   | <p>Please: Enclose the copy of Experience certificate</p> <p align="right">Signature of the applicant</p> <p align="right">[Full name of applicant]</p> <p align="right">Stamp.....</p> <p align="right">Date:</p> |                           |              |                          |

**FORMAT – 4**

| SSA for EOI submitted |             |
|-----------------------|-------------|
| S. No                 | Name of SSA |
| 1                     |             |
| 2                     |             |
| 3                     |             |
| 4                     |             |
| 5                     |             |
| 6                     |             |

Note. There are 6 SSAs in Jharkhand Telecom Circle . Mention the Name of SSAs for which applicant wants to register for Broadband Service Partners (RBSP).

Signature of the applicant

[Full name of applicant]

Stamp.....

Date:

**FORMAT – 5**

| <b>Financial Strength of the Organization</b> |                |                 |
|---|----------------|-----------------|
| S. No.  | Financial Year | Annual turnover |
| 1   | 2016-17        |                 |
| 2   | 2017-18        |                 |
| 3   | 2018-19        |                 |

Note: Please certificate issued by CA in support of your EOI

Signature of the applicant

[Full name of applicant]

Stamp.....

Date:

**FORMAT – 6**

**Additional Information**

Additional information to support the eligibility as per section (2)

Signature of Applicant

Full Name of Applicant

Stamp & Date

**FORMAT -7**

**Declaration**

We hereby confirm that we are interested in Radio Broadband Service Partners (RBSP) for

providing Broadband/voice services on revenue share basis on unlicensed Radio Interface.

All the information provided herewith is genuine and accurate.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Note: The declaration is to be furnished on the letter head of the organization.

**FORMAT – 8**

**Security Undertaking**

The Company/partnership Firm/proprietorship firm, who is providing Telecom infracture for third party Radio Equipment/Switch integration, will adhere to security guidelines issued time to time. Any Loop holes/Security vulnerability detected in the network elements of Radio Equipment/Switch should be addressed and fixed by the company/partnership firm/proprietorship firm on priority.

Adequate Security mechanism shall be provided in the equipment supplied by the company/partnership firm so as to prevent unauthorized access or interfaces to services, calls , protocols and data.

Any security related Activity which is essential and out from Agreement shall be done by the company/partnership firm/proprietorship firm as per the requirement of the LICENSOR/LEAs.

Signature of the company/  
Partnership firm/proprietorship firm

Stamp.....

Date: